



## KEY SERVICES: **Golf Courses**

Horwath HTL's Golf Practice focuses on the business of golf. We combine our expertise in real estate with our knowledge and experience in the golf business.

### Our golf services include:

- Concept development and sourcing golf course architects;
- Project specific feasibility studies including site selection (in conjunction with golf course architects), market analysis, competitive trends and financial risk analysis;
- Membership: Equity/Non-Equity versus Daily Fee Analysis;
- Clubhouse planning (size, type of facilities and amenities, space programming);
- Valuation and appraisal for financing purposes;
- Sourcing financing;
- Operational planning and analysis, performance benchmarking and profit enhancement;
- Food and beverage systems and controls;
- Customer service;
- Development of programs, schools and packages;
- Property tax impact and analysis.



*Hotel, Tourism and Leisure*

[www.HorwathHTL.ca](http://www.HorwathHTL.ca)